

SPRING 2023

## THE INSIDER'S GUIDE TO **Meeting the Right People and Being in the Right Places**

**5 YEAR  
ANNIVERSARY  
EDITION**

**Way to go, you are on the way to navigating High Point Market like a pro!**

Hi, I'm Marisa! Having attended every Market since October 2014, I have learned all of the tips and tricks and am ready to share them with you firsthand, with a little help from my designer pals. High Point Market is huge — more than 13 city blocks — so I've highlighted the best 50 showrooms to start with. The schedule? Ever-changing and way too difficult to narrow down. No worries! I've got you covered with a curated calendar of events.

**Here's to growing your business, making connections, and being inspired!**





## Elevate everyday living

A new, inspirational look to pair with our tastemaker style and intriguing design, the new Gabby is ushering in a new era of everyday living to curate any room.

Visit our High Point Showroom  
333 North Hamilton Street  
For all Events, Product Peeks and to  
RSVP visit [Gabby.com](http://Gabby.com)





## FRIDAY APR 21

### Vintage Dress Exhibition

Mexican Modernist Textiles  
from the Marjorie Skouras Collection  
@ Currey & Company • APR 21-26

4

### Vacation Rental Design Summit

Congdon Yards @ 410 W English Rd  
9AM-4PM • [RSVP by APR 17](#)

### Building Blocks of a Firm's Financials

Traci Connell and Beth Bender  
@ Universal • 2-3 PM • [RSVP](#)

9

### How to Become a Market Maven

Marisa Wilson, Amber Guyton, and  
Isabel Ladd  
@ The Point • 2-3 PM • [Details](#)

6

### New Buyer Mixer

@ The Point • 3-5 PM • [Details](#)

6

### Happy Hour Tour with the Antiques Diva

Toma Clark Haines  
@ Antique & Design Center • 4-5:30 PM

1

### Mead Tasting Event

Sponsored by Wandering Sun Meadery  
@ Chelsea on Green • 4-7 PM

21

### Cocktail Party!

@ Jaipur Living • 4-6 PM

2

### Market Kickoff Party

Dan Weiss, Eliza Weiss,  
and Brittany Chevalier • [Details](#)  
@ Sherrill Furniture • 5-7 PM • [RSVP](#)

13

### Fighting Hate for Good

Michel Smith Boyd, Irwin Novack, and  
Rachel Stewart  
@ Currey & Company • 5 PM

4

## SATURDAY APR 22

### Hot Spot Tours

Gary Inman and Toma Clark Haines  
@ The Point • 9:30-11 AM • [RSVP](#)

6

### How to Set Flat Rates

Melissa Galt  
@ Universal • 10-11 AM • [RSVP](#)

9

### Home Fragrance Line POP-UP

Michel Smith Boyd  
@ Currey & Company • 10 AM-2 PM

4

### Sacred Spaces

**Discussion & Book Signing**  
Carley Summers  
@ Antique & Design • 11 AM-12 PM

1

### Grand Opening & Ribbon Cutting

@ Unique Loom • Market Square 190  
11 AM-1 PM

1

### The New Traditional Book Signing

Barclay Butera  
@ Leftbank Art • 12:30-2:30 PM

5

### Designers Guide to Customizing Upholstery and Avoiding Costly Errors

LuAnn Nigara, Reginald Dunlap,  
Kesha Franklin, and Tina Nicole  
@ Nathan Anthony Furniture  
1-2 PM • [RSVP](#) • [Details](#)

5

### The Fast Track to Success: A Breakout Coaching Session

Traci Connell, Zandy Gammons,  
John McClain, and Patti Carpenter  
@ Fairfield • 2-3 PM

12

## SOCIAL

## EDUCATIONAL

## FEATURED EVENT

## SATURDAY APR 22

### Expanding your Design Business through Antiques

Tom Clark Haines and Andrea Hysmith  
@ The Point • 2-3 PM

6

### KEYNOTE SERIES:

#### Designing a Business you Love

Julia Marcum, Dennis Scully, Amber  
Lewis, Jean Stoffer, and Joanna Gaines  
@ High Point Theatre • 2-3 PM

5

### The Business of Design

Justin Q. Williams, Michel Smith Boyd,  
and June Reese  
@ Leftbank Art • 2:30-3:30 PM

5

### The Marjorie Skouras Collection

Mexican Modernist Textiles  
Marjorie Skouras  
@ Currey & Company • 3 PM

4

### Let's Get Visible! Courses, Podcasts, and Influencers for the Win

Panel moderated by Tobi Fairley  
@ Antique & Design Center • 3-4:30 PM

1

### Choosing the Right Clients

Corey Damen Jenkins, Alexa Hampton,  
and Patti Carpenter  
@ Kravet • 3:30-4:30 PM

11

### License Partners Meet and Greet

Amber Lewis, Chris Loves Julia, Jean  
Stoffer, and Carrier & Company  
@ Loloi • 3:30-4:30 PM

5

### Meet and Greet

Brian Patrick Flynn  
@ Accent Decor • 4-6 PM

5

### How to Become a Wildly In-Demand Designer

Sandra Funk  
@ Universal • 4-5 PM • [RSVP](#)

9

## SATURDAY APR 22

### Showroom Grand Opening

Benjamin Johnston  
@ Fabricut • 4-7:30 PM

1

### Sundowners with Ngala Trading

Lawson Ricketts and Nick Geimer  
@ Ngala Trading • 4-6 PM Sat-Mon

1

### Corey Damen Jenkins Launch Party

@ Maitland-Smith • 5-7 PM

11

### Showplace Grand Opening Party

@ Hooker Furnishings • 5:30-9 PM

8

### Backstage: En Vogue

@ Eichholtz • 129 S Hamilton • 6-9 PM

### En Vogue Live

@ Center Stage • 7-8:30 PM

5

## SUNDAY APR 23

### WithIt Spring Education Breakfast

@ IFHC Green Wing, 11th Floor Int'l  
Ballroom • 7:30-9 AM • [RSVP](#)

5

### Coffee with Creatives: Panel Discussion on Design Business and Creating an Experience • [RSVP](#)

Celerie Kemble, Corey Damen Jenkins  
@ Woodbridge • 9-11:30 AM • [Details](#)

11

### Hot Spot Tours

Mike Petersen, Linda Kafka, Ariene Bethea  
@ The Point • 9:30-11 AM • [RSVP](#)

6

### Niching in Vacation Rental Design

Erica Saurit and Jessica Duce  
@ Universal • 10-11 AM • [RSVP](#)

9

### 2023 Sustainable Trends

Shayla Copas, Christian Daw, Lindsay  
Schleis, and Megan Pierson  
@ The Point • 10-11 AM

6

## WHERE TO BE\*

\*Event info frequently changes, and  
is current as of date of publication

## LET'S GET SOCIAL!

#HPMKTmemory Hashtag Printer | The Point | 8-8  
Visit Universal's *Designer's Lounge* and *Beauty Bar*



## SUNDAY APR 23

### Mimosa Brunch with Flower Magazine • [RSVP](#)

Margot Shaw, Nellie Howard Ossi,  
Phoebe Howard, and Jim Howard  
@ Sherrill Furniture • 10 AM–12 PM

13

### The Ultimate Sourcing System

Melissa Galt  
@ CODARUS • 10–11 AM • [RSVP](#)

3

### The Art of Curating

Kelli Ellis, Margaret Schwartz, MA Allen,  
Lance Thomas, Christian Daw, and  
Everick Brown  
@ Odette • 100 N. Centennial • 11–12

### This is Living Outdoor Garden Party

Wendy Glaister  
@ Armen Living • IHFC H-721  
11 AM–1 PM

5

### Mia Malcolm Studios Reception

Marissa Hill  
@ Design Legacy • 12–5 PM • [Details](#)

16

### How to Hire your First Team Member

Gail Doby, Erin Weir, Cheryl Luckett,  
Nikki Klugh, and Breegan Jane  
@ SAMS Sherwin Williams  
Seminar Rm • 1–2 PM • [RSVP](#)

1

### Diversity Advocacy Alliance Tour

Ashely Ross, Victoria Sanchez  
@ Congdon Yards • 1–4 PM • [RSVP](#)

### Why You Need a Sales Ecosystem

Amber Guyton, Joshua Smith, Karen  
Wolf, Lance Thomas, Nicole Kasak, and  
Amy Forshaw  
@ Universal • 2–3 PM • [RSVP](#)

9

### BIDN Networking Reception

@ SAMS Sherwin Williams  
Seminar Rm • 2–3 PM

1

### KEYNOTE SERIES: Honoring Heritage While Building a Business for the Future

Chad Stark and Ashley Stark  
@ High Point Theatre • 3–4 PM

5

## SUNDAY APR 23

### Design Dialogue with Mitzi Tastemakers

Anthony D'Argenzio, Dabito, Megan  
Molten, Natalie Papier, and Julie Vadnal  
@ Hudson Valley Lighting Group • 3–4 PM

1

### Overcoming Overwhelm

Ginna Christensen  
@ Antique & Design • 3–4:30 PM

1

### The Art of Layering: Dynamic Accents and Press-worthy Interiors

Jane Dagmi, Christina Henck, Susan  
Sammelmann, Xander Noori,  
and Keon Khajavi-Noori • [Details](#)  
@ John-Richard • 4–5 PM • [RSVP](#)

11

### Crossover Interior Design

David Cohen, Charmaine Wynter, Stacy  
Garcia, Gary Inman, Kymberlyn Lacy,  
David Santiago, Nicole Baxter, and Aakash  
Patel @ Universal • 4–5 PM • [RSVP](#)

9

### Finding your Next Big Hire: Hiring and Onboarding for Firms

Laura Umansky  
@ Norwalk Furniture • 4–5 PM

4

### Patio Party

@ Kravet • 4–6 PM

11

### Artist Meet & Greet

Adam Mowery, AK Landreth,  
Julia Chandler Lawing, Jan Lukens,  
and Tatiana Alexandra  
@ Leftbank Art • 4–6 PM

5

### ELLE DECOR Happy Hour

Lisa McDennon  
@ Hinkley • Market Sq 290 • 4–6 PM

1

### Kader Boly Live Painting Event

@ Chelsea on Green • 5–7 PM

21

### Backstage: Chris Janson

@ Eichholtz • 129 S Hamilton • 5–9 PM

### Chris Janson Live

@ Center Stage • 7–8:30 PM

5

## MONDAY APR 24

### Hot Spot Tours

Cheryl Luckett and David Santiago  
@ The Point • 9:30–11 AM • [RSVP](#)

6

### Sourcing Art like a Pro

Kaitlin Petersen, Allyson Monson,  
Eleanor Scott Davis, Christine Wexler,  
Carol Romanoff, and Bets Miller  
@ Universal • 10–11 AM • [RSVP](#)

9

### Business of Design®: It's Payday

Kimberley Seldon  
@ SAMS Sherwin Williams  
Seminar Rm • 11 AM–12 PM • [RSVP](#)

1

### Suite Spot Tour with Blessed Little Bungalow

Amber Guyton  
@ SAMS Sherwin Williams Designer  
Lounge • 11:30 AM–12:30 PM • [RSVP](#)

1

### The Power of You

Ginna Christensen  
@ Universal • 2–3 PM • [RSVP](#)

9

### Building Strong Partnerships: The Power of Brand Loyalty in Design

Michael Mitchell, Michelle Murphy,  
Joshua Smith, Karen Wolf,  
Cheryl Luckett, and Sarah Lyon  
@ Odette • 100 N. Centennial • 3–4 PM

9

### The Collected Cottage Book Signing

Kathryn Greeley  
@ Woodbridge Furniture • 3–5 PM

11

### Casbah Couture w/ Barclay Butera

Barclay Butera  
@ Eastern Accents • 3–5 PM • [Details](#)

1

### Becki Owens x Surya Launch Party

@ Surya • 4–6 PM

8

## MONDAY APR 24

### The Power of Textiles

Annie Selke and Marie Flanigan  
@ CODARUS • 4:30–6:30 PM • [RSVP](#)

3

### New Buyer Mixer

@ The Point • 5–7 PM

6

### WithIt Market Networking Event

@ Home Furnishings Hall of Fame • 311 S  
Hamilton • 5:30–7:30 PM • [RSVP](#)

## TUESDAY APR 25

### How to Build a Team and Avoid Burnout

Melissa Galt  
@ Universal • 10–11 AM • [RSVP](#)

9

### Leveraging your Professional Photography (The Legal Way)

Krista Cox, Toni Lovejoy, Abigail  
Jackson, and David Deal  
@ SAMS Sherwin Williams  
Seminar Rm • 11 AM–12 PM • [RSVP](#)

1

## WHERE TO BE\*

\*Event info frequently changes, and  
is current as of date of publication

## SOCIAL

## EDUCATIONAL

## FEATURED EVENT

## TAKE A FIELD TRIP!

Designer Showhouse presented by Junior League of Greensboro

902 Sunset Drive, Greensboro, NC

April 14–23 • [Purchase Tickets](#)



**luxe**  
INTERIORS+DESIGN

**Brittany Chevalier**

EXECUTIVE EDITOR, Luxe Interiors + Design

INVITES YOU TO KICK-OFF  
SPRING HIGH POINT MARKET AND  
**Celebrate 30 Years &  
3 Generations of Design  
with Lillian August**

FRIDAY | APRIL 21ST  
5:00 PM - 7:00PM

SHERRILL SHOWROOM  
315 FRED ALEXANDER PLACE | HIGH POINT NC

RSVP:

[sherrillevents.com](http://sherrillevents.com)

*Please RSVP by Monday, April 17th*



HICKORY WHITE.

*Mr. + Mrs. Howard*

PRECEDENT.

LILLIAN AUGUST  
FINE FURNITURE

SHERRILL  
FURNITURE

Sherrill Occasional.

MOTIONCRAFT.

LEMIEUX  
ET CIE

WHITTEMORE  
SHERRILL LTD.



LILLIAN AUGUST  
for HICKORY WHITE.

SHERRILL.

# EXHIBITORS BY BUILDING

## 1 SUITES @ MARKET SQUARE (SAMS)

### GROUND FLOOR

- Eastern Accents | G1000
- Tommy Mitchell | G3000
- Laura Park | G3012

### SALON

- Windy O'Connor Art & Home | G6032
- Couture Lamps | G7010
- Ngala Trading | G7015
- Stephen Wilson Studio | G7046

### MEZZANINE

- Glenda Gies Designs | M3025

### ANTIQUE & DESIGN CENTER

- Sandy Luther Antiques | G47, G48
- Sleepy Hollow Antiques | G49-51
- Whitehall Antiques | G54
- DeLoach | G55
- Lucky Fish Gallery | G56-57

### MARKET SQUARE

- Hudson Valley Lighting | M70, 90, 97, 99
- Dovetail Furniture | 142, 240, 243
- Stanton Gray Wall Coverings | 200
- Fabricut | 217 **New!**
- Thibaut | 260

## 2 COMMERCE & DESIGN

- Arteriors | 1A, 1B, 1G - Floor 1
- Visual Comfort | 2A, 2G - Floor 2
- Jaipur Living | 4B, 4N, 4P - Floor 4

## 3 NORTH ELM

### BOBO INTRIGUING OBJECTS AND CODARUS

- 300 W Broad Ave

### RED EGG

- 415 W High Ave

## 4 IHFC MAIN

- CURREY & CO • M110 - Floor 1

## 5 IHFC

### INTERHALL

- Noir | IH002
- Woven (Selamat) | IH004
- Regina Andrew Design | IH006
- Zoe Bios Creative | IH502 **New!**
- etuHOME | IH509
- Nathan Anthony Furniture | IH602

### FLOOR 2

- Global Views | D213, D220

### FLOOR 3

- Leftbank Art | H304
- JDouglas | D319
- Loloi Rugs | D320

## 6 THE POINT

- Commerce Ave — S Main to Wrenn

## 7 PHILLIPS COLLECTION

- 135 S Main St **New!**

## 8 SHOWPLACE

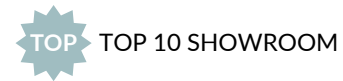
- Rowe Furniture | 1100 - Floor 1
- Hooker Furnishings - Floor 3 **New!**
- Surya | 4100 - Floor 4
- Four Hands | 4101 - Floor 4

## 9 UNIVERSAL 101 S Hamilton

## 10 CARACOLE 122 N Hamilton

## 11 200 STEELE

- Nashville Rug Gallery | 111 - Floor 1
- Kravet | 117 - Floor 1
- Highland House | 121 - Floor 1
- John-Richard | 223 - Floor 2
- Woodbridge Furniture | 301 - Floor 3



## 12 200 N HAMILTON

- Wildwood | N Ct 125, 104 - Floor 1
- Fairfield Chair | N Ct 100 - Floor 1
- Chelsea House | S Ct 104 - Floor 1

## 13 310 N HAMILTON

- Wesley Hall | Hamilton Ct S-106
- CR Laine | Hamilton Ct S-204
- Ambella Home | Hamilton Ct S-110
- InsideOut Fabrics | 311 N Hamilton
- Sherrill Furn. | 315 Fred Alexander Pl
- Gabby | 333 N Hamilton

## 14 JULIAN CHICHESTER 118 E MLK JR

## 15 RO SHAM BEAUX 122 N Main

## 16 DESIGN LEGACY 126 Virginia Pl

## 17 AIDAN GRAY 201 N Main

## 18 MADE GOODS 203 N Wrenn

## 19 ASIAN LOFT 443 S Main

## 20 214 MODERN VINTAGE 314 W Russell

## 21 CHELSEA ON GREEN 515 W Greer

## 22 VERELLEN 515 S Hamilton





@officialkellyoneal  
artist



@urbanshedhome  
american made case goods



@michellenussbaumer  
textiles and wallcoverings



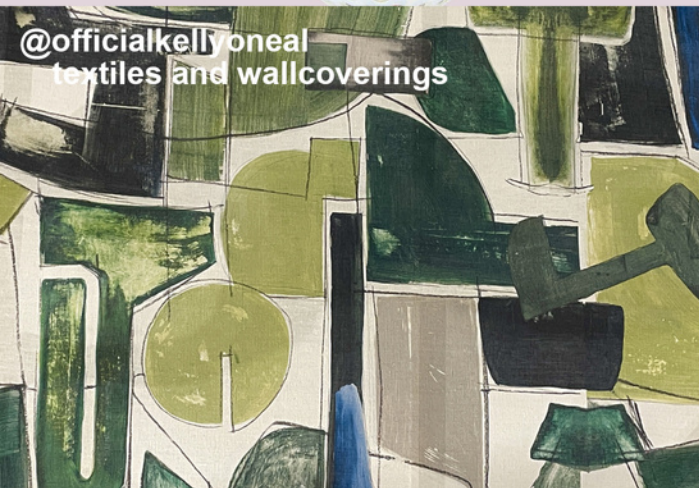
@louise-gaskill  
lighting



@design\_legacy  
textiles, furnishings and wallcoverings



@avasahome  
bedding and home textiles



@officialkellyoneal  
textiles and wallcoverings



@maggiecruzdesign  
case goods



@miamalcolmstudio  
textiles and wallcoverings

9 great lines + 1 stop  
126 virginia place  
(214) 748 5118

the design  
legacy building

scan for map





# TOP TEN TIPS IN TEN MARKETS

THE  
**Cool**  
Girl's  
GUIDE

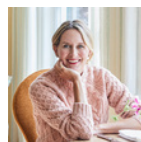
5 YEAR  
ANNIVERSARY  
EDITION

## KEIA MCSWAIN @keiamcswain



Suites at Market Square has become my one stop shop. I live by packing a pair of fashionable and comfy sneakers.

## CELERIE KEMBLE @celerie



Backpack not purse.  
Sneakers not flats.  
Dry shampoo.

## ERIKA WARD @mrserikaward



Save time at Market by planning 80% of your trip, devoting it to appointments. Leave the other 20% of your time to discover new showrooms and spend time talking to artists/designers if they happen to be there. Save money on food by noshing in the showrooms!

## TRACI ZELLER @tracizeller



Use the shuttle! I'm a walker, but if you don't hop on the shuttle at least occasionally, you will regret it - no matter what kind of shoes you are wearing. I also stay in downtown High Point — which means I book my hotel early. There's so much less travel time, and time is more important than almost anything else when you are at Market.

## KIMBERLEY SELDON @kimberleyseldon



With some advanced planning you can use your time at HPMKT to produce billable hours. Be prepared to work by having scaled plans and a detailed Furnishing Schedule for every client/project.

## SHAYLA COPAS @shaylacopas



I save time by using an app called Trello. I have a card on my Trello listed as High Point Market and I add each showroom I want to see for my Market trip on the app. While in each showroom we take photos of our favorite products and add to the app so that we can keep all of our fabulous finds organized.

## STACY GARCIA @stacygarciainc



Don't even try to see it all — HPMKT can be extremely overwhelming! Go with a plan. Pick out key showrooms you want to see, but also leave time to explore. This is the perfect place to uncover gems you didn't even know existed.

## DON RICARDO MASSENBURG @designinkredible



Download the My Market app. It has all of the events and exhibitor information, and tells you where the exhibitors are located. It allows you to create a schedule, and it tells you which shuttle to hop on to get there! The My Market app changed my experience at High Point Market.

## STACY KUNSTEL @dunesandduchess



Be open to serendipity. Some of the best times I've had at HP were somewhere I hadn't planned on being. There's delicious free food almost everywhere — but pace yourself on the drinks. Pounding water all day will make you feel a lot better than prosecco.

## JANA PLATINA PHIPPS @trimqueen



My rule is to be in bed by 11pm and I bring my Advil PM to ensure I get a great night's sleep to rock my market days to the max!



Visit [www.hpadc.com](http://www.hpadc.com)

for info on

Exhibitors & Events

# ANTIQUE + Design CENTER of High Point

antiques | modern | extraordinary  
ground level - historic market square

Follow us on Instagram  
[#hpadc](https://www.instagram.com/antiquedesignct)  
@antiquedesignct  
for a fresh perspective



Experience the full collection at High Point Spring Market.  
[universalfurniture.com/springmarket](http://universalfurniture.com/springmarket)

## UNIVERSAL TO THE TRADE DESIGNER'S LOUNGE

FEATURING

CRYPTON.  
HOME FABRIC

RUE

REGINA ANDREW  
DETROIT

BIG ASS  
FANS



The first 400 To The Trade account holders to visit the Designer's Lounge  
will receive an exclusive swag bag sponsored by RUE Magazine.

UNIVERSAL EXPLORE HOME™

# WHAT IS ONE TIP FOR SOMEONE ATTENDING MARKET FOR THE FIRST TIME?

We surveyed top designers and Market veterans for their expert advice. Here are some tips and must sees from the industry's best!

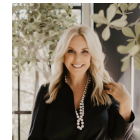


## MICHELLE MURPHY @demiryanhome



Get ready to fall in love 1000x a day with all the amazing finds! Make sure to wear comfy shoes and plan out which vendors you want to hit ahead of time so you can make the most of your day. You'll want to give yourself plenty of time to explore — you're bound to find a thousand things you absolutely adore.

## TRACI CONNELL @traciconnellinteriors



Wear layers and comfortable shoes — you'll be glad you did!

## AMBER GUYTON @blessedlittlebungalow



Go in with a sense of exploration, for showrooms and people. It's great networking and I've built so many relationships with people I've met and crossed paths with at High Point. Be prepared to get your steps in! Comfy sneakers are key!

## ZANDY GAMMONS @mirettainteriors



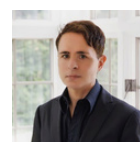
Wear comfortable shoes, you will be walking a lot. I try to carry a light bag since I like to pick up as many things to remember new resources as possible while I'm there. Showrooms usually have plenty of water and coffee to keep you going throughout the day.

## ISABEL LADD @isabel\_ladd\_interiors



Go to the Antiques a day before the main Market events start, so you get first dibs on one-of-a-kinds. If you are close enough to drive to Market, then consider doing so, as you can load up your car with cash-and-carry finds! What you can't bring back with you, it's easy enough to work with a transportation company (located in the antiques building) to ship it to you.

## ROBERT VENTOLO @crainandventolo



I always recommend allocating a greater amount of time than one might initially anticipate — there's so much to explore!

# WHAT'S ONE THING YOU DON'T LEAVE HOME WITHOUT WHEN HEADED TO MARKET?

## TRACI CONNELL @traciconnellinteriors



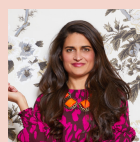
Umbrella and padded Band-Aids!

## AMBER GUYTON @blessedlittlebungalow



Don't leave home without a bookbag. The tote will wear your shoulders down!

## ISABEL LADD @isabel\_ladd\_interiors



Business podcasts downloaded + ready to binge on my drive. It's one of the few times a year I make time to get this "education" via design podcasts + it inspires me + gets me in the mood to hustle + grind at market!

## MICHELLE MURPHY @demiryanhome



Phone charger and energy bar — trust us!





## RO SHAM BEAUX

### SHOWROOM HOURS

Grand Opening Friday, April 21 | 10 am - 2:30 pm

Saturday, April 22 | 9 am - 6 pm

Open Daily, April 23 - 26 | 9 am - 5 pm

JOIN US FOR A CHAMPAGNE BRUNCH

Sunday, April 23 from 11 am - 1pm

Everyone is welcome!

Sponsored by

LA CREMA



*Appointment Recommended*



**ZOE BIOS CREATIVE**  
HIGH POINT FURNITURE MARKET

**APR 22-26**

**INTERHALL, SUITE IH502**  
FLOOR 1

# WHAT IS YOUR FAVORITE DESIGNER-FRIENDLY SHOWROOM?

We surveyed top designers and Market veterans for their expert advice. Here are some tips and must sees from the industry's best!



## TRACI CONNELL @traciconnellinteriors



For an immersive experience, do not miss **Verellen**. From the aroma to the employees, upscale livability is ever present! I would stay there all day!

## MICHELLE MURPHY @demiryanhome



**Currey and Co** is the best! They have excellent customer service, plenty of cool spots to sit and admire all the gorgeous lights while you nosh on an easy to eat lunch!

## AMBER GUYTON @blessedlittlebungalow



Super tough question, but I love to wander and admire lighting. The **Visual Comfort, Hudson Valley**, and **Regina Andrew** showrooms make me happy!

## ZANDY GAMMONS @mirettainteriors



One of my favorite spaces to see new designer-friendly brands is **Suites at Market Square**. We always find some great things and it is easy to get to the **Antique & Design Center** from there as well. Another great stop is the **200 Steele Building**. So many great lines have moved over there and they have beautiful permanent showrooms.

## ISABEL LADD @isabel\_ladd\_interiors



So many, I can't name just one! **Woven** (formerly known as Selamat), **Currey and Co.**, and **Four Hands** are amongst the prettiest eye-candy for me!

## ROBERT VENTOLO @crainandventolo



I really enjoy exploring the **Kravet** showroom. I do a lot of business with them so it's great to see all the pieces on the floor, and the terrace is a great space to see all their outdoor furniture.

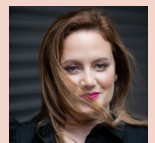
## MARKET TIPS

Cell phone signal at High Point Market SUCKS — bring a fully charged backup battery (or two!). When your phone dies by 11 am from trying to Instagram all your fabulous finds, you will thank me!

Speaking of Instagram - be sure to post all your amazing finds when cell service allows. The official Market hashtag is #hpmkt and be sure to tag us too at #coolgirlsguidehpmkt

## MARISA WILSON

@marisawilsoninteriors



Try to attend at least 2 social and 2 educational events while you're at Market — both are important! Market is fantastic for networking and meeting other designers as well as developing relationships with vendors. It's like a very expensive conference but IT'S FREE!

Make sure to snag a Beauty Bar Appointment at Universal's Designer Lounge — it's just the refresh you need to head out to happy hour!





# CURREY

& COMPANY

IHFC - M110 - Main Street - Street Level

[curreyandcompany.com](http://curreyandcompany.com)



HIGH POINT • IHFC | H309

ACROSS FROM LOLOI

[ACCENTDECOR.COM](http://ACCENTDECOR.COM)

770.346.0707

SHOWROOMS

ATLANTA | 18-E18

LAS VEGAS | C-124

# WHAT IS THE BEST SOCIAL EVENT TO ATTEND?

We surveyed top designers and Market veterans for their expert advice. Here are some tips and must sees from the industry's best!



## MICHELLE MURPHY @demiryanhome



**Kravet** for social and then for educational be sure to check out the awesome "Building Strong Partnerships: The Power of Brand Loyalty in Design" panel at the new **Odette** showroom!

## DON RICARDO MASSENBURG @designinkredible



It's a known fact that **Surya** and **Leftbank Art** throw the best parties!

## AMBER GUYTON @blessedlittlebungalow



I love attending the **Black Interior Design Network's** social on **Caracole's** rooftop and the parties at **Eichholtz**. Always a great vibe!

## ZANDY GAMMONS @mirettainteriors



We love to stop by the **Kravet** party during each market. It has beautiful views and a fun crowd.

## ISABEL LADD @isabel\_ladd\_interiors



I love going to **Theodore Alexander** at the end of a long day. It's always a party there, and the prime rib + dirty martinis are my absolute favorite. I've even made friends with their shuttle drivers, so I feel like I often have my private drivers at my fingertips!

## ROBERT VENTOLO @crainandventolo



I really loved the **Natuzzi** showroom party. No one does it like the Italians - I loved the architecture and the gelato!

## TRANSPORTATION TIPS

Once you're at Market, you can walk most places, but you can also take the Red and Green Shuttles.

If the place you are going to is not one of the shuttle stops, call the GO-Anywhere shuttle & it will come to pick you up. Sometimes there's a bit of a wait though.

**FREE GO-Anywhere service - Pick up at the Transportation Terminal or call 336.887.RIDE (7433)**

Parking is FREE and there is a FREE shuttle service into downtown. (This is different from the Red and Green Shuttles that take you to the showrooms.)

### P1 NORTH - OAK HOLLOW MALL

GPS Address: 921 Eastchester Drive, High Point, NC 27262

#### HOURS OF OPERATION

Friday, Apr 21 -- Tuesday, Apr 25 | 6:30 am - 10 pm

Wednesday, Apr 26 | 6:30 am - 6 pm

### P2 SOUTH - W. MARKET CENTER DR. AREA

GPS Address: 490 West Market Center Drive, High Point, NC 27260

#### HOURS OF OPERATION

Thurs, Apr 20 -- Tuesday, Apr 25 | 6:30 am - 10 pm

Wednesday, Apr 26 | 6:30 am - 6 pm





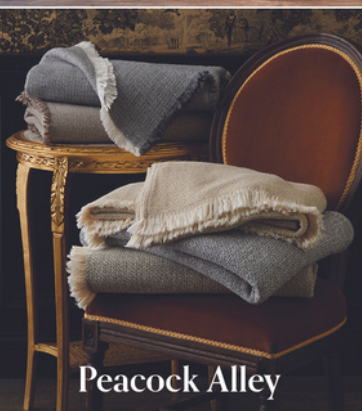
Charter Street



E. Lawrence, LTD



Mirror Home



Peacock Alley



Vellum Home



Pom Pom at Home

J DOUGLAS

## A Marketplace *for* Design

HIGH POINT | IHFC D.319

ATLANTA | Suite 13A.1 AmericasMart Building One  
JDouglas.com

*Also* Representing

Arteriors • Loloi • Noir/CFC  
Villa & House • Worlds Away

## DAILY BREAKFAST, LUNCH, AND HAPPY HOURS | SAT - TUES

### BREAKFAST + LUNCH

#### COFFEE & SWEETS AT THE SUITES

Top Floor of SAMS • 8:30-10

#### BUBBLY BRUNCH | SAT + SUN

Antique & Design Center • 11-1

#### LUNCH WITH FABRICUT

Market Square 217 • 12-1:30

### HAPPY HOUR

#### SIP SIP BAR CAR

311 N Hamilton • 9-5

#### ROSÉ ALL DAY!

InsideOut Fabrics @ 200 Steele • 10-6

#### SEE'S CANDY CRUSH

Modernplum @ SAMS M-6043 • 1-4

#### COCKTAILS & CANAPÉ

Sarreid Ltd @ C&D Fl3 • 3-6

### HAPPY HOUR

#### DAILY HAPPY HOUR

Antique & Design Center • 4-6

#### TAMALES, TEQUILA AND TREATS

Varaluz @ Market Sq 204 • 11-7

#### FROSÉ @ 4

IHFC IH203 • 4-6

#### THE DAILY BUZZ

Hooker Furn. @ Showplace Fl3 • 3-6



SCAN THIS CODE TO VIEW MORE HPMKT DINING OPTIONS!

# HOW DO YOU SAVE TIME OR MONEY AT MARKET?

We surveyed top designers and Market veterans for their expert advice. Here are some tips and must sees from the industry's best!



## TRACI CONNELL @traciconnellinteriors



Book flights and hotel rooms far ahead of time. Fly into Charlotte and take the free shuttle for huge cost savings from flying into Greensboro. Take advantage of the complimentary meals that showrooms offer, so you can save on food.

## MICHELLE MURPHY @demiryanhome



Planning ahead and mapping out which showrooms to visit will save you from running back and forth across town and give you more time to explore. So, take a little time to strategize before hitting the road and you'll thank yourself later!

## AMBER GUYTON @blessedlittlebungalow



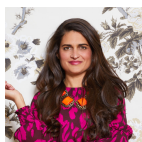
Go in with a plan. You won't be able to see everything, so based on how many days you'll be there, have a list of the top 10-15 showrooms you'd like to visit. Same for events — make a list of the top 5 panels and events you wish to attend and allow everything else to be secondary to those priorities.

## ZANDY GAMMONS @mirettainteriors



Make appointments! Sometimes there's a wait to talk to a sales rep at showrooms if you don't have an appointment, and there's a lot of ground to cover and the days go by fast. Appointments are key to fitting it all in and staying productive. Friday is also a great day to get a lot done because it isn't as crowded.

## ISABEL LADD @isabel\_ladd\_interiors



I save time (and time is money, am I right?!) by having a game plan of the panels I want to attend + the showrooms I want to visit, which I have broken down by buildings. I use the HPMKT app for selecting my preferred panels by day and time. Then, I select one or two main buildings per day to crush! I focus, and just buzz through from the ground up.

## ROBERT VENTOLO @crainandventolo



Make an agenda of all the showrooms you must see and start there!

## DON'T FORGET YOUR

- BACKPACK
- PHONE CHARGER
- UMBRELLA
- BUSINESS CARDS
- SNEAKERS
- SMALL NOTEBOOK

## FOLLOW US ON INSTAGRAM!

for updates throughout Market  
@coolgirlsguidehpmkt

## OFFICIAL HASHTAGS:

#hpmkt #coolgirlsguidehpmkt

MARISA@MARISAWILSONINTERIORS.COM | MARISAWILSONINTERIORS.COM





# WHERE TO SHOP VINTAGE AT HIGH POINT MARKET:

**1** **ANTIQUE & DESIGN CENTER** • Market Square Ground

29

**3** **BOBO INTRIGUING OBJECTS** • 300 W Broad Ave

27

**3** **GOLDEN OLDIES** • 310 W Broad Ave

27

**13** **GABBY** • 333 N Hamilton

18

**20** **214 MODERN VINTAGE** • 314 W Russell Ave

8

**21** **CHELSEA ON GREEN** • 515 W Green

11



Sandy Luther Antiques

**NEED HELP SOURCING VINTAGE ITEMS FOR YOUR CLIENTS?**

Contact @marisawilsoninteriors about her vintage buying service!

## SHOPPING TIPS

Shop these locations early — one-of-a-kind items don't last long! If you're in town, some showrooms have preview events Wednesday and Thursday before Market.

Can't carry it with you?

**Arrange shipping via Distinguished Transport or UPS at Antique & Design Center.**

Circle back around at the end of Market and some vendors may be ready to strike a deal!

Many vendors sell online at Chairish and 1st Dibs — **grab their cards so you can contact them at off Market times.**